



RESOLUTIONS

1.0 APPOINTMENT OF AUDITORS

Be it resolved that the firm Moore Trinidad & Tobago be appointed as auditors of the Agricola Credit Union Co-operative Society Limited for the financial year 2023.

Board of Directors

2.0 DIVIDENDS

Be it resolved that the 70th Annual General Meeting approves the following proposal for Dividend on Shares and Rebate on Loan Interest to be paid for the year 2022

Dividends on Shares	- 4%	\$ 12,050,596.98
Rebate on Interest	- 2.5%	\$ 810,437.16

Board of Directors

3.0 HONORARIA

Be it resolved that the honoraria for the year 2022 in the sum of \$305,352.71 which represents 1.75% of Surplus be paid to Board and Committee members.

Board of Directors

4.0 APPROPRIATION TO BUILDING FUND

4.1 Building Fund

4.1.1 Be it resolved that 5% of the Surplus for 2022 in the sum of \$785,192.67 be apportioned to the Building Fund.

Board of Directors



REPORT OF THE BOARD OF DIRECTORS FOR THE YEAR ENDED DECEMBER 31st, 2022

1.0 INTRODUCTION

- 1.1 The effects of the COVID-19 pandemic, which commenced in 2020, was still present in 2022. In the midst of this lingering worldwide health crisis the global economy was further challenged by the Russia/Ukraine war which affected food and energy prices and increased inflation.
- 1.2 In spite of the challenging economic climate, according to the Central Bank of The Trinidad and Tobago 2022 Annual Economic Survey, the Trinidad and Tobago economy was on a recovery path over the course of 2022, following two years of economic contraction. According to data from the Central Statistical Office (CSO), Gross Domestic Product (GDP) at constant prices (real GDP) grew by 3.0 per cent during the first three quarters of 2022.
- 1.3 Notwithstanding the impact of the pandemic and other challenges, Agricola Credit Union remained steadfast and maintained an impressive growth trajectory, all the while continuing to provide the highest level of service and quality products, for which we are known, to our membership.
- 1.4 The Board of Directors is pleased to present to the 70th Annual General Meeting of the Agricola Credit Union Co-operative Society Limited, reporting for the period January 2022 to December 2022.

2.0 BOARD OF DIRECTORS

- 2.1 At the commencement of the Year 2022, the Board of Directors comprised: -

Arthur Potts**	- President
Charmaine Giroux-John	- Treasurer
Joanne Sookdeo**	- Secretary
Gerard Giuseppi	- Assistant Secretary/Treasurer
Joshua Spencer	- Director
Lois Melville**	- Director
Grace A. Arthur**	- Director
Lloyd Gellineau**	- Director
Arlene Young**	- Director
Charlene Charles-Belfon	- 1st Alternate
Richard Hayde	- 2nd Alternate

*** Outgoing members in the years 2022 and 2023*

- 2.2 Ms. Joanne Sookdeo resigned from the position of Secretary in January 2022.
- 2.3 Legal restrictions prevented the holding of elections at the 69th Annual General Meeting held on 11th December 2022. The composition of the Board of Directors therefore remained the same.



AGRICOLA CREDIT UNION CO-OPERATIVE SOCIETY LIMITED

Report of the Board of Directors (continued)

- 2.4 The Board continued to hold its regular meetings subsequent to the 69th Annual General Meeting.
- 2.5 Given that no elections were held at the 69th Annual General Meeting, all outgoing members continued to serve on the Board of Directors in 2022.
- 2.6 The term of office of the following Directors comes to an end at the 70th Annual General Meeting:
- Arthur Potts : Director
 Lloyd Gellineau : Director
 Joanne Sookdeo : Director
 Lois Melville : Director
 Grace A. Arthur : Director
 Arlene Young : Director

3.0 MEETINGS

- 3.1 The Board met on eight (8) occasions to convene six (6) Regular Meetings. Two of the eight meetings were reconvened meetings. The Board also convened eighteen (18) Special Board Meetings and eight (8) Joint Meetings during the period January to December 2022
- 3.2 The following table details the attendance of members at the Regular and Special Meetings of the Board: -

	DIRECTORS	REGULAR MEETINGS		SPECIAL MEETINGS		JOINT MEETINGS					
		Present	Absent	Present	Absent	Present	Absent	Excused			
1	Arthur Potts	8	0	0	0	18	0	0	7	0	1
2	Charmaine Giroux-John	8	0	0	0	18	0	0	8	0	0
3	Gerard Giuseppi	7	0	1	1	12	2	4	4	1	3
4	Lois Melville	8	0	0	0	17	0	1	7	1	0
5	Joanne Sookdeo	8	0	0	0	13	2	3	7	1	0
6	Joshua Spencer	7	1	0	0	8	6	4	7	1	0
7	Grace A. Arthur	6	0	2	2	11	3	4	7	1	0
8	Alene Young	8	0	0	0	17	0	1	5	0	3
9	Lloyd Gellineau	8	0	0	0	18	0	0	8	0	0

4.0 MEMBERSHIP

- 4.1 Membership as at 1st January 2022 15,835
 New Members Year 2022 377
 Resignations 2022 40
 Deaths During 2022 44
 Total Membership as at 31st December 2022 15,835
- 4.2 Three hundred and seventy-seven (377) members joined the Credit Union in 2022



Report of the Board of Directors (continued)

5.0 SPECIAL GENERAL MEETING

5.1 The Board granted approval for the holding of two (2) Special General Meetings during the period under review. The first was held on 28th April and the second on 16th November to discuss matters of interest with the membership.

6.0 OBITUARIES

6.1 The Board of Directors extends sincere condolences to the families of the undermentioned forty-four (44) members whose deaths were recorded during the period under review:

MEMBER	MEMBER	MEMBER
Allister Phillips	Hilton Burris	Peter Pierre
Allister Rodney	Irwin Vincent	Poptee Beharry
Anthony Alexander	Jaikumar Maraj	Randolph Atkins
Arlene Ifill-Ditzen	Janice Lopez-Willis	Randolph Collette
Bernadine Thomas	Lawrence Edwards	Ravindra Seepersad
Christine Robley Job	Lutchman Ramlakhian	Ricardo Babb
Daniel Ramirez	Marceline James	Ronald Almorales
Davecar Bhagwandeem	Marie Phillips-Prentice	Sharmin John
Don Joseph	Mary-Lou Smith-Campbell	Stacey-Ann Hercules-Benjamin
Donlyn Caesar	Michael Lewis	Vaughn Thom Jonas
Emanuel Clarke	Natalia Joseph	Vince Pierre
Eric George	Nickelle James	Wendell Noel
Felix Gokool	Noel Etienne	
Francis Torres	Norma Helen Fox	
Gail Lezama-Edwards	Oswald Bruce	
Garth Yorke	Pearl Carrington	

7.0 OPERATIONAL IMPACT OF COVID-19

7.1 While COVID-19 was still very present in 2022, Agricola Credit Union in our commitment to the health and safety of our staff ensured that there was strict adherence to the Ministry of Health's Safety protocols.

7.2 Operational staff resumed normal operations in the period under review, following the cessation of the rotation system in August 2021. In adherence with the COVID-19 protocols, mask wearing by both staff and members remained in effect and continued even after the mask mandate restriction was relaxed in July 2022.

7.3 Sanitization of all the offices continued including the monthly general sanitization of the entire premises, distribution of hand sanitizers to staff, sanitization dispensers and an outdoor sink for use by members.



Report of the Board of Directors (continued)

8.0 SECONDARY ENTRANCE ASSESSMENT SCHOLARSHIPS

8.1 Agricola Credit Union, as part of its corporate social responsibility, remains committed to investing in the academic development of our nation's youths. In keeping with our mandate to give back to our members, the Secondary Entrance Assessment (S.E.A) Scholarship Programme remains one of our core initiatives. This programme was introduced thirty (30) years ago and scholarships are awarded annually to children of our members. The criteria are based on merit and need.

8.2 Due to the COVID-19 Pandemic restrictions in 2021 the issuing of Secondary Entrance Assessment Scholarships for that academic year was deferred and issued in May 2022. Twenty-three (23) Scholarships and seventeen (17) one-year Grants were issued to the children of members.

8.3 In September and October 2022, a total of twenty-six (26) Secondary Entrance Assessment Scholarships and twenty-one (21) one-year Grants were awarded.

9.0 CORPORATE SOCIAL RESPONSIBILITY

9.1 Agricola Credit Union remains committed to supporting the community through donations and sponsorships in response to requests from groups and organizations.

10.0 STATUTORY COMMITTEES

10.1 The Supervisory, Credit and Education Committees have executed their responsibilities diligently during the period under review. Details of activities are highlighted in their respective reports.

10.2 COMMITTEES

10.2.1 Tobago Committee

The Tobago Committee is the liaison between the Board and the Tobago membership and provides support to the Board in its initiatives. The Committee's main responsibilities are:

- Review and take action with respect to loan applications
- Develop and implement social, education, and skills development programs
- Communicate the concerns and needs of the Tobago Membership to the Board of Directors

10.2.2 The composition of the Tobago Committee during the period under review was as follows:

Mr. Paul Thomas	Chairman
Ms. Lydia Peters	Secretary
Ms. Selomie Cruickshank-Winchester	Member
Ms. Ann Marie George	Education Officer
Ms. Makini John-Moses	Alternate
Ms. Althea Clarke	Alternate

10.2.3 Subsequent to the 69th Annual General Meeting, the composition of the Tobago Committee remained the same.



Report of the Board of Directors (continued)

10.2.4 The Tobago Committee, with the support of the Staff at the Tobago Branch Office, successfully held a number of programmes and events:

- Christmas Get-Together
- Drapery Exhibition
- Fundamentals of Vegetable Gardening
- Crochet Workshop
- Items in the Barrel
- Wine Making Workshop
- Baking Workshop
- Emancipation Display
- Wills, Deeds and Probates Seminar
- Know Your Numbers
- HIV/AIDS Awareness
- SEA Awards Ceremony
- Membership Drive
- Financial Literacy & Retirement Planning Seminar
- Display and Sales
- Children's Christmas Party

10.2.5 The Committee also participated in several events:

- Display booth at the Bethesda Multipurpose Facility on Friday 8th April, 2022, as part of the commemoration of the 7th Global Youth Initiative for Youth. This was done through the Tower of Power Movement
- Participation of five (5) young members of the Tobago Youth Arm in the Virtual Youth Conference that was held on Saturday 27th August, 2022. This event was hosted by the North West Regional Chapter of the Co-operative Credit Union League of Trinidad and Tobago.
- Participation of Ms. Ann Marie George, Education Officer, in the 22nd Annual Regional Leadership Conference, in Panama City, hosted by the Co-operative Credit Union League of Trinidad and Tobago
- Display booth at the Dwight Yorke Stadium for World Food Day
- Herbs and Spice workshop.

10.2.6 Monthly meetings were held with Voluntary Extension Representatives (VERs) to discuss matters pertaining to the operations of the Tobago arm of the Agricola Credit Union Co-operative Society Limited. There were sixteen (16) Voluntary Extension Representatives (VERs) in Tobago during the year 2022.

10.2.7 During the year under review, one hundred and seventeen (117) new members were enrolled. Thirty-four (34) members tendered their resignations and eleven (11) members passed on. Total membership as of December 31st, 2022 stood at three thousand, eight hundred (3,800). This gives a net increase of seventy-two (72) members.



Report of the Board of Directors (continued)

- 10.2.8 Ms. Ann Marie George tendered her resignation as Education Officer in December 2022. The Board of Directors extends sincere appreciation to Ms. George for her yeoman service and dedication as Education Officer.
- 10.2.9 The Annual Children's Christmas Party was held at the Agricola compound, Wilson Road, Scarborough, Tobago on Sunday 4th December 2022. This party took the form of a curbside pickup and catered to seven hundred and seventy-two (772) children.
- 10.2.10 The Tobago Committee continues to pledge its commitment to the maintenance of integrity, transparency and accountability in the management of the Agricola Credit Union operations in Tobago
- 10.3 **Sub Committees of the Board**
- 10.3.1 The Board of Directors appointed a number of supporting Committees aimed at improving the efficiency of our performance and operations. Directors assumed the role of chairpersons of these various committees and were assisted by other Directors, Elected Officers, Staff and Members of the Credit Union.
- 10.3.2 We wish to thank those officers who served well and selflessly on these Committees for their dedication to ensuring the achievements of our objectives. It is hoped that members continue to commit themselves to serve diligently when selected.
- 10.4 **Executive Committee of the Board**
- 10.4.1 In the discharge of its responsibility during the period under review, the Executive Committee met at least once a month to further deliberate on issues emanating from the meetings of the Board and submissions from Management and supporting Committees. Notwithstanding the reduced numbers of the Executive team, the level of dedication and commitment to work over the year was extremely commendable.
- 10.5 **Information, Communication and Technology (ICT)**
- 10.5.1 For the period under review, Agricola hosted meetings physically, virtually and hybrid, mindful to keep the physical meetings to a minimum with physical distancing in effect. Agricola utilizes the social media platform, such as Facebook and Instagram, to advertise its products and services. Members can interact, ask questions and comment in real-time on various platforms.
- 10.5.2 Agricola website provides information and updates beneficial to its members. Members are encouraged to visit the website at www.agricolacu.com.
- 10.5.3 Agricola held its Annual General Meeting (69th) virtually on Sunday 11th December 2022. The Special General Meetings held on 28th April and 16th November respectively were also held virtually.



Report of the Board of Directors (continued)

10.5.4 The Meetings were video conferenced to enable members in Tobago to fully participate in the Annual and Special General Meetings. It is hoped that this approach to greater inclusion of the Tobago membership will be maintained as we go forward. It is pertinent to note that this approach has augured well in maintaining Agricola members as one Credit Union family.

10.5.5 In an effort to provide a more up to date and efficient service to our members, our computer servers were upgraded.

10.6 Policies

10.6.1 During the period under review several policies were reviewed with a view to bringing them up-to-date. New policies were also developed to ensure greater efficiency and effectiveness in the conduct of members' business.

11.0 COLLECTIVE AGREEMENT

11.1 Negotiations for a Collective Agreement for the negotiating period 2020 to 2023 commenced in 2022. The Union supplied Agricola Credit Union with its proposal at the end of the first quarter of 2022. The Credit Union then swung into negotiation mode in making the necessary moves to select an appropriate negotiating team and an industrial relations firm to represent Agricola Credit Union's interest. It is pertinent to note that ACU values the sterling contribution of the members of its workforce, and is ever committed to ensure fair wages for its dedicated members of staff.

12.0 STAFFING

12.1 Ms. Lauren Murray, Assistant Manager, continued to serve as Acting Manager until May 2022, when Agricola welcomed its new Manager, in the person of Ms. Marcia Quammie.

12.2 Ms. Judy Lee joined staff on a part time basis from February 2022 as the Executive Assistant to the Board of Directors.

12.3 Ms. Joy Chapman, the Society's Office Assistant, retired after many years of dedicated service to Agricola.

12.4 The Board extends its appreciation to Agricola's Management and Staff for performing their duties at a high standard during this challenging COVID-19 pandemic affected year. Their dedication to service resulted in a reasonable surplus which will undoubtedly redound to the benefit of our membership through payments of dividends and rebates on loan interest for the year 2022.

13.0 TRAINING AND DEVELOPMENT

13.1 Members of the Elected Committees, Management, and Staff were exposed to a number of professional training and personnel development initiatives in a variety of areas throughout fiscal 2022.



Report of the Board of Directors (continued)

- 13.2 Agricola Credit Union participated in a number of training workshops, seminars, conferences and meetings offered by the Co-operative Credit Union League of Trinidad and Tobago, the North West Regional Chapter, the Caribbean Development Education Programme (CaribDE), Cipriani College of Labour and Co-operative Studies, CCCU and WOCCU among others.
- 13.3 Agricola Credit Union adhered to the mandates of the Financial Intelligence Unit (FIU) in the areas of Compliance, and Countering of Financial Terrorism (CFT), Countering Proliferation Financing and Anti-Money Laundering. The Compliance Officers worked diligently throughout the period under review to provide advice and to ensure compliance.
- 14.0 CO-OPERATIVE ACTIVITIES**
- 14.1 Agricola Credit Union remained an ardent supporter of most, if not all, of the activities of the Credit Union Movement in Trinidad and Tobago.
- 14.2 Agricola was well represented at the three major leadership training for Credit Union personnel during the year 2022. Members attended training at the following:
- Caribbean Confederation of Credit Unions (CCCU) Annual International Convention in Jamaica.
 - World Council of Credit Unions (WOCCU) Conference in Glasgow, Scotland
 - Co-operative Credit Union League of Trinidad and Tobago Annual Regional Leadership Conference in Panama.
- 14.3 Members attending these conferences were able to gain knowledge in Credit Union management and develop new networking opportunities with fellow Credit Union professionals nationally, regionally and internationally. Some interesting topics dealt with at the trainings included youth empowerment, Board governance, Cryptocurrency, the Metaverse and the Leadership Challenge in a Changing World.
- 14.4 Agricola as customary participated in and supported Credit Union Month activities. ACU was most present at this year's Opening Ceremony at the East Mucurapo Secondary School.
- 14.5 In October, Agricola Credit Union hosted an Appreciation Day as part of Credit Union Week celebrations. The event was held at all of the Society's offices where Officers and Staff members welcomed and celebrated with our valued members who visited our branches.
- 15.0 CREDIT UNION PROPERTIES**
- 15.1 The Credit Union was engaged with construction companies to conduct retrofitting works of Agricola's Head Office ground floor, as approved by the membership. This was meant to facilitate a safe and comfortable environment in which our staff and members could conduct their business. A Quantity Surveyor and a Project Manager were engaged to review the scope of works and estimates received for the retrofitting works. Prospective contractors were invited to tender for the project. Furniture for use on the Ground Floor was procured through Bewil and Company Limited.



Report of the Board of Directors (continued)

15.2 The deeds for the forty-two (42) lots at Bacolet, Tobago were received in 2022. A Committee was established by the Board with the responsibility for preparing and submitting guidelines and a proposal for the equitable distribution (sale) of the forty-two (42) lots in the shortest possible time.

MEMBER SERVICES

16.1 Agricola Credit Union continues to offer its members the Jade Visa Debit Card. The card's features include transactions such as daily point of sale, online purchases and daily ATM withdrawals. There was a total of one hundred and fifty-nine (159) enrollments in the Jade Visa Debit Card from January to December 2022.

16.2 ACU presented its members with special loan promotions in 2022. These included Debt Consolidation Loans, Jump Start Loans, Vehicle Loans and Voucher Loans.

16.3 ACU continues to offer online banking services to members. Some of the services include money transfers, loan payments, funds transfers, change of personal data, inter-member transfers, indebtedness letters, cheque requests, redemption letters, non-indebtedness letters, Embassy letter requests, other letters and bank statement requests.

GOVERNANCE

17.1 The Board of Directors is expected to govern responsibly, ethically and with the highest level of integrity to ensure that the Credit Union's activities are structured and delivered in a manner that allows the Board to meet the needs of members.

17.2 During the year, the Board worked diligently to ensure that it was able to meet and exceed governmental stipulations and obligations. The Board, therefore exercised prudent management and facilitated the training of its officers and management in understanding their duties and responsibilities, risk and compliance management, anti-money laundering, and OSHA legislation requirements. Good governance is essential to Agricola's operations. Our services are based on the fundamental values of efficiency, expediency and excellence.

STRATEGIC PLAN

18.1 In the year 2022, Agricola Credit Union continued to consolidate its strategic objectives from the previous year's strategic plan to meet the needs of the members. The Credit Union, along with the rest of the country, did all in its power to treat with the negative effects of the COVID-19 pandemic. Contingencies were put in place to provide special loans, moratorium, payment waivers, among other things, to allow members to cope with difficult financial situations during this time.



Report of the Board of Directors (continued)

19.0 CUNA

19.1 Members currently enjoy free insurance coverage on Shares up to One Hundred and Fifty Thousand Dollars (\$150,000.00) and loans up to a maximum of Thirty Thousand Dollars (\$30,000.00) and are charged a minimal amount monthly to cover the balance. We provide this benefit through CUNA Caribbean Insurance and it ensures that when a member dies, their loans are paid off based on the schedule provided by CUNA.

19.2 We take this opportunity to remind members to update their beneficiary information so that payments are made to the designated persons in an efficient and timely manner.

20.0 IFRS9 IMPLEMENTATION

20.1 Work on the implementing of the International Financial Reporting Standards 9 (IFRS9) progressed in 2022. The process of implementing the standard for the financial assets and loan loss provision was completed and the Credit Union is now fully IFRS9 compliant.

20.2 This international accounting standard which came into effect in 2018 is more stringent in its demands for setting aside funds for potential losses that may be incurred with the use of financial instruments and loans.

20.3 It has now become mandatory that Credit Unions adhere to this new accounting standard.

FINANCIAL PERFORMANCE

21.0 GENERAL

21.1 Agricola Credit Union was able to record another successful year of operation attending to the financial needs of the membership and improving their quality of life. This success occurred despite the continuing effects of the pandemic, low growth rate and other economic difficulties in the country as well as tough competition from other financial institutions. Generally, the Credit Union's performance was good with growth in key financial areas.

21.2 Notwithstanding the economic environment, the Credit Union showed resilience and by year end, maintained its profitability resulting in an operating surplus of \$17,448,726.

22.0 MEMBERSHIP

22.1 At year-end 2021, membership in the Credit Union amounted to 15,542 with shareholding of \$312,695,340. The net membership in 2022 was 15,835 with total shareholding of \$309,874,110 at the end of December, 2022. Members total shareholding decreased over that of 2021 by \$2,821,230.



Report of the Board of Directors (continued)

22.2 The decrease in total members shares in 2022 was mainly due to continued requests to liquidate loans utilizing shares, competition as well as withdrawal of shares to meet expenses.

Table No.1 - Membership and Share Growth

Year	No. of Members	Shares	Increase	% Increase
2018	13,956	286,353,758	9,505,812	3.43
2019	14,553	292,414,169	6,060,411	2.12
2020	14,855	300,904,383	8,490,214	2.90
2021	15,542	312,695,340	11,790,957	3.92
2022	15,835	309,874,110	(2,821,230)	(0.91)

23.0 TOTAL ASSETS

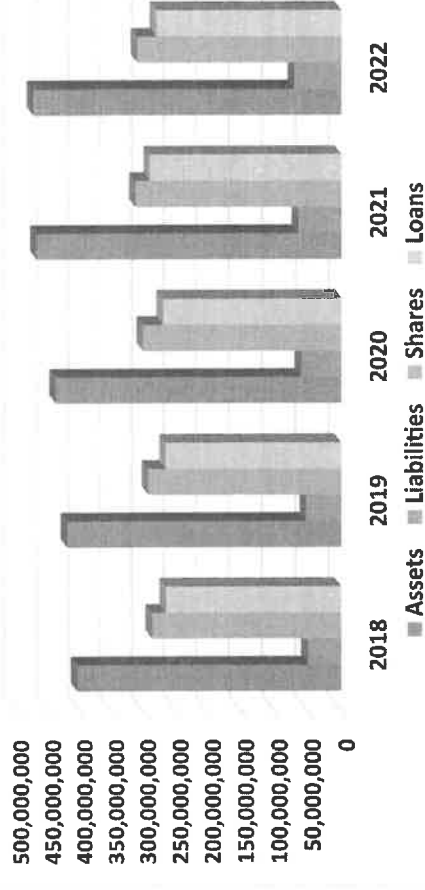
23.1 Assets increased by \$5,443,341 or 1.17% from \$468,106,844. in 2021 to \$473,550,185 at December 2022. See Table 2. This was primarily due to an increase in the value of the investment property in Tobago. The loan portfolio as well as the investments contributed significantly to the asset size of the Credit Union.

23.2 The following Table 2 highlights assets, liabilities, share capital and loans for the past five (5) years.

Table No.2 - Assets, Liabilities, Share Capital and Loans Highlights

YEAR	ASSETS	LIABILITIES	SHARES	LOANS
2018	404,542,896	49,041,028	286,535,728	265,157,516
2019	420,303,744	51,493,655	292,414,169	265,452,888
2020	438,293,833	58,752,614	300,904,383	269,595,213
2021	468,106,844	63,876,245	312,695,340	289,620,108
2022	473,550,185	69,617,119	309,874,110	279,981,641

ACU PERFORMANCE OVER 5 YEARS





Report of the Board of Directors (continued)

LOAN PORTFOLIO

23.3 As a result of the continued slowdown in borrowings by members in the prevailing economic environment of 2022, liquidations, share withdrawals and the sustained competition from other financial institutions, Agricola Credit Union registered a decrease in its loan portfolio over 2021. The net loan portfolio at the end of 2021 was \$289,620,108.

23.4 At the end of 2022, the net loan portfolio stood at \$279,981,641. In 2022, 10,209 loans in the amount of \$92,112,617 were approved and represented a decrease of \$21,155,933 over the previous year's figure of \$113,268,550. This was still a very significant achievement given the very challenging financial landscape.

24.0 NON-PERFORMING LOANS

24.1 The delinquency rate for 2022 indicates a decrease over 2021. For the period ended 31st December 2022, the delinquency portfolio was valued at \$7,844,529 or 2.77% of the total loan portfolio. The 2021 delinquency portfolio was valued at \$8,449,238 or 2.90%. Table 3 below gives an indication of the non-performing loans over the past three (3) years. It is noted that over the three (3) year period, the delinquent rate was below the PEARLS ratio of 5%.

Table No.3 - Non Performing Loans

Delinquency Portfolio	YEAR	
	2022	2021
Delinquent Loans	7,844,529	8,449,238
Total Loans	283,155,300	291,468,563
Delinquency Percentage	2.77%	2.90%
		2.81%

24.2 Management diligently explored and utilized options available in the context of the regulatory framework to recover outstanding loans and minimize the number of delinquent loans on the books of the Society. Delinquent loan amounts recovered during the period 2020 to 2022 are indicated hereunder:

YEAR	2022	2021	2020
Recovered Amount	\$1,127,725.17	\$750,332.08	\$1,273,680.90

Vigorous efforts to recover outstanding funds will continue in the current year.

25.0 INCOME AND EXPENDITURE

25.1 Income realized in 2022 was \$36,438,652. This represents a small increase over the Income of \$36,408,835 earned in 2021. As in previous years, loan interest of \$32,338,667 was the largest income earner representing approximately 88.75% of total earnings. Investment income, rental and other income contributed \$4,099,985 to the total earnings of the Credit Union.



Report of the Board of Directors (continued)

25.2 Expense management was an area of major focus for the Society. In 2022 expenditure was \$18,989,926 and represents an increase of \$2,644,004 over the 2021 figure. The major factors contributing to this increase were administrative expenses, loan loss provisions, conference and training expenses as well as CUNA insurance payments.

26.0 INVESTMENTS AND INVESTMENT INCOME

26.1 The investment portfolio at 31st December totaled \$82,104,026. In 2021 it was \$83,038,486. The Credit Union's investment portfolio was comprised of:

	2022	2021
Bonds	\$ 28,613,176	\$ 29,015,394
Equities	\$ 9,111,098	\$ 10,001,374
Mutual Funds	\$ 44,379,752	\$ 44,021,718
Total	\$ 82,104,026	\$ 83,038,487

26.2 The Board of Directors approved a new investment in 2022 in the sum of \$1,201,150 and it is expected that this will yield returns in the future.

26.3 The investments of \$82,104,026 represent 17.34 % of total assets.

26.4 Investment income in 2022 amounted to \$1,883,506. In 2021, it was \$1,833,575. This represents an increase of \$49,931 over the previous year figure.

Table No. 4 Financial Highlights

YEAR	INCOME	EXPENSES	SURPLUS	MEMBERSHIP
2018	33,967,100	16,371,574	17,595,526	13,956
2019	35,486,319	18,504,338	16,981,981	14,553
2020	34,310,165	17,956,290	16,353,875	14,856
2021	36,408,835	16,345,922	20,062,913	15,542
2022	36,438,652	18,989,926	17,448,726	15,835

27.0 SAFETY AND SOUNDNESS

27.1 The safety and soundness of the Credit Union's financial structure, the strength of the balance sheet and the profitability of the Credit Union's operations are presented in Table 5.



Report of the Board of Directors (continued)

Table No. 5 PEARLS Prudential Ratios as at December 31st 2022

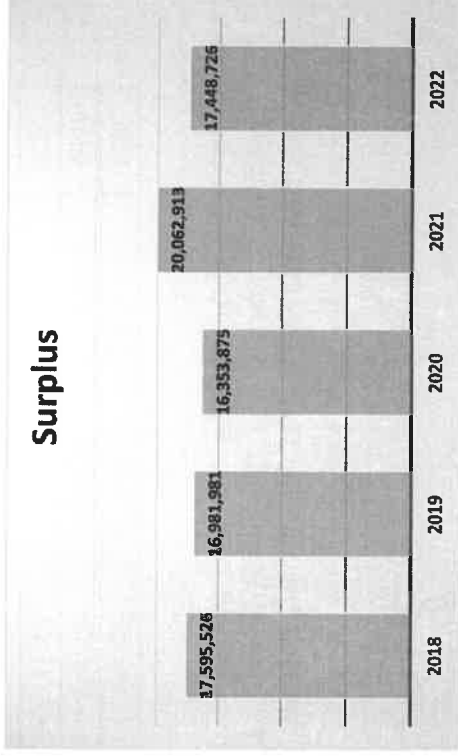
ITEM	AMOUNT	PEARLS STANDARD	AGRICOLA RATIO
NET LOANS	279,981,641	70-80%	59%
TOTAL ASSETS	473,550,185		
<u>LIQUIDITY INVESTMENTS</u>	57,546,463	Max 20%	12%
TOTAL ASSETS	473,550,185		
<u>FINANCIAL INVESTMENTS</u>	82,104,026	Max 10%	17%
TOTAL ASSETS	473,550,185		
<u>SAVINGS/DEPOSITS</u>	361,663,251	70-80%	76%
TOTAL ASSETS	473,550,185		
<u>NON EARNING ASSETS</u>	24,482,996	3-5%	5%
TOTAL ASSETS	473,550,185		
<u>INSTITUTIONAL CAPITAL</u>	94,058,956	8%	19%
TOTAL ASSETS	473,550,185		
<u>OPERATING EXPENSES</u>	18,989,926	3-5%	4%
AVERAGE ASSETS	470,828,514		

28.0 SURPLUS

28.1 The surplus of \$17,448,726 for the year 2022 was indicative of the economic climate and the cautious borrowings of members which translated in the minimal increase in interest income. Additionally, increased expenditure affected the surplus. The surplus for 2022 represented a decrease of \$2,614,187 over the previous year's figure of \$20,062,913. The surplus for the period 2018 – 2022 is shown in Table 6.

Table No. 6 Surplus

Year	Surplus
2018	17,595,526
2019	16,981,981
2020	16,353,875
2021	20,062,913
2022	17,448,726





Report of the Board of Directors (continued)

29.0 ACKNOWLEDGMENTS

29.1 The Board of Directors hereby expresses its sincere thanks and gratitude to its over fifteen thousand members, elected Committee members (Supervisory and Credit Committees), Tobago Committee, Education Committee, all sub-Committees of the Board, our most special and important Volunteer Extension Representatives (VERs), our hardworking Management and Staff for their most valuable contribution throughout 2022.

29.2 Finally, the Board thanks its membership for giving us the privilege to serve the Agricola Credit Union family as members of its Board of Directors. We wish you health, wealth and happiness for years to come. All praises to God Almighty for seeing Agricola successfully completing another year.


Board of Directors

